Juan Sebastián Ivars

Curriculum Vitae

Carretera de Valldemossa, km 7.5, Nord
07122, Palma, Spain
juan-sebastian.ivars@uib.cat
juan-ivars.com

Current Positions

2025– **Visiting Professor**, *Department of Applied Economics*, University of Balearic Islands (UIB)

2025– **Junior Researcher**, *Red Nacional de Investigadores en Economía*, (RedNIE)

Research Visits

2025 Fall **Tolouse School of Economics (TSE)**, *Host: David Martimort*, (3 months)

Research Interest

Primary Applied Microeconomic Theory, Industrial Organization, Contract Theory

Secondary Organizational Economics

Education

2020–2025 **Ph.D in Economics**, *Sciences Po, Advisor: Jeanne Hagenbach.*

2018–2020 **Analysis and Policy in Economics Master**, *Paris School of Economics (PSE)*
Mention 'bien'.

2015–2018 **M.S. in Economics**, *Universidad Nacional de la Plata (UNLP) - GPA: 9,2/10.*

2014–2016 **B.S in Mathematics**, *Universidad Nacional de Río Cuarto (UNRC) - Incomplete.*

2009–2014 **B.S. in Economics (Licenciatura)**, *Universidad Nacional de Río Cuarto (UNRC) - 5 years programme, highest GPA of the program and the school, 9/10.*

Research

Working papers

2024 Contract Shifting *vs* Contract Splitting in Public Procurement. *With Isac Olave.*

2024 Optimal Incentives in Competing Organizations.

2025 Organizational Design: Authority Delegation and Moral Hazard. *With Joaquín Coleff.*

Work in progress

Contracting with an Unaware Agent.

Teaching Experience

Current

2026– **Lecturer**, *Microeconomics (undergraduate)*, UIB

Previous

2023–2025 **Teaching Assistant**, *Microeconomics 2 (graduate)*, Sciences Po

2022–2024 **Teaching Assistant**, *Microeconomics 3 (graduate)*, Sciences Po

2021,22,24 **Lecturer**, *Mathematics for Economists (graduate)*, Sciences Po

2021 **Teaching Assistant**, *Behavioral Public Policy (graduate)*, Sciences Po

2017–2018 **Teaching Assistant**, *International Economics (undergraduate)*, UNRC

2017 **Teaching Assistant**, *Industrial Economics (graduate)*, UNLP

2011–2012 **Teaching Assistant**, *Linear Algebra (undergraduate)*, UNRC

Research experience and other employments

2024-2025 **ATER** (teaching and research fellow) Sciences Po.

2016–2018 **Research Assistant**, Socioeconomic (DIS), CAF-Development Bank of Latin America.

2013–2015 **Research Assistant**, UNRC - Inter-University Research Council (CIN)

2012–2014 **Survey Taker**, Argentina's national Household Survey (EPH)

Conferences (C), Workshops (W), and seminars (S)

2025 – (C-W) 2nd Parisian Behavioral Symposium (Sciences Po), 2nd Microeconomic Theory Workshop (attendance, Sciences Po), EEA (Bordeaux), EARIE (Valencia), JEI (Santander), AFED (Nancy).

(S) Department of Applied Economics at the University of Balearic Islands, Economic Department at LMU, Analysis Group - Paris Office, Economic Department at University of Edinburgh (online), Sciences Po, theory reading group.

2024 – (C) RGS 17th Doctoral Conference, Paris IO-day at Cergy University (attendance).

(S) UNLP-departmental seminar (online), CAF-Development Bank of Latin America (online), Sciences Po, departmental seminar and Theory reading group; GovReg Chair Dauphine, internal seminar.

2023 – (C) IOEA 20th annual meeting, Empirical IO Conference (Rice University and Sciences Po, attendance), RGS 16th Doctoral Conference.

(S) Sciences Po, departmental seminar; GovReg Chair Dauphine, internal seminar.

2022 – (W) The Economics of Reputation: Theory and Applications. Mines Paris (attendance).

(S) Sciences Po, departmental seminar; Sciences Po - PSE, Theory reading group.

2017 – (C) LII Argentinean Political Economy Meeting, LACEA-LAMES 17th Annual Meeting, VIII Postgraduate Student in Economics Meeting.

Honors, Scholarships, Grants and Fellowships

2020-2024 Doctoral contract awarded by CNRS (Centre National de Recherche Scientifique).

2019–2020 Eiffel Excellence Scholarship - Campus France for graduate studies (M2) at PSE.

2015–2017 Merit scholarship for graduate studies at UNLP.

2013–2015 CIN-UNRC Fellowship for research training, advisers: F. Granato and C. Etulain.

2014 Distinguished Graduated. Best Economic School's GPA and third best at UNRC.

Service

Conferences

2025 Member of the organization committe, 1st PhD Alumni Conference Sciences Po.

2017 Member of the organization committe, 1st Bachelor Alumni Conference UNRC.

Computer Skills

Econometric	Stata, Eviews, Qjis.
Programming	Python, R.
Others	LaTeX, Microsoft Office, OpenOffice, and LibreOffice

References

Sciences Po	**Jeanne Hagenbach**, *Associate Professor*, jeanne.hagenbach@sciencespo.fr
Sciences Po	**Emeric Henry**, *Professor*, emeric.henry@sciencespo.fr
Sciences Po	**Antoine Ferey**, *Assistant Profesor*, antoine.ferey@sciencespo.fr
Mines-PSE	**Pierre Fleckinger**, *Professor*, pierre.fleckinger@minesparis.psl.eu

Languages

Native	Spanish.
Fluent	English, French.
Beginner	Italian.

Other interests

Sports	Tennis, Football, Climbing, Triathlon.
Music	Guitar, Piano.
Others	Literature, Cinema.

Personal information

Citizenship	Argentinian, Spanish (application currently reviewed)